

## II. AMENDMENTS TO THE CLAIMS

The following listing of claims replaces all prior versions, and listings, of claims in the application:

1. (Currently Amended) A computer implemented method for managing a relationship with a venture company, comprising the steps of:

providing venture information from the venture company pertaining to the venture company;

entering the venture information into a databasc having a column-row matrix of records, wherein the venturc information is entered on a current date; and

querying a row of the database to provide a single record of relationship information pertaining to the venture company even if the single record of relationship information is not located in a specified row and column of the database.

wherein the venture company comprises a new business entity that is seeking a relationship with an existing business entity.

2. (Original) The method of claim 1, further comprising the steps of:

providing scoring data based on the venture information; and

entering the scoring data in the database on the current date.

3. (Original) The method of claim 1, wherein the venture information comprises a business plan.

4. (Original) The method of claim 1, wherein the each row of the matrix corresponds to a separate venture company, and wherein each column of the matrix corresponds to a separate time interval.

5. (Original) The method of claim 1, further comprising the steps of:

    duplicating the single record from a first column of the queried row to a second column of the queried row; and  
    assigning an updated current date to the duplicated record.

6. (Original) The method of claim 1, further comprising the step of generating reports pertaining to the venture company.

7. (Original) The method of claim 1, further comprising the step of analyzing a relationship opportunity with the venture company with the following steps:

    identifying the relationship opportunity;  
    screening the identified opportunity;  
    evaluating the screened opportunity to determine whether to enter into a business relationship with the venture company; and  
    deploying the business relationship if the opportunity was positively evaluated.

8. (Original) The method of claim 7, wherein the screening step comprises the step of determining scoring data based on the venture information, and wherein the evaluating step comprises the step of determining whether to enter into the business relationship based on the scoring data.

9. (Currently Amended) A method for managing a relationship with a venture company, comprising the steps of:

providing venture information from the venture company pertaining to the venture company, and providing scoring data based on the venture information;

entering the venture information and scoring data into a database having a column-row matrix of records, wherein the venture information and scoring data are entered on a current date;

querying a row of the database to provide a single record of relationship information pertaining to the venture company even if the single record of relationship information is not located in a specified row and column of the database;

duplicating the single record from a first column of the queried row to a second column of the queried row; and

assigning an updated current date to the duplicated record,

wherein the venture company comprises a new business entity that is seeking a relationship with an existing business entity.

10. (Original) The method of claim 9, wherein the venture information comprises a business plan.

11. (Original) The method of claim 9, wherein the each row of the matrix corresponds to a separate venture company, and wherein each column of the matrix corresponds to a separate time interval.

12. (Original) The method of claim 9, further comprising the step of analyzing a relationship opportunity with the venture company with the following steps:

identifying the relationship opportunity;

screening the identified opportunity;

evaluating the screened opportunity to determine whether to enter into a business relationship with the venture company; and

deploying the business relationship if the opportunity was positively evaluated.

13. (Original) The method of claim 12, wherein the screening step comprises the step of determining scoring data based on the venture information, and wherein the evaluating step comprises the step of determining whether to enter into the business relationship based on the scoring data.

14. (Currently Amended) A method for analyzing a relationship opportunity with a venture company comprising the steps of:

identifying a relationship opportunity with a venture company and obtaining venture information from the venture company about the venture company;

logging an identification status in a database;

calculating scoring data based on the venture information;  
logging a screening status in the database;  
evaluating the scoring data to determine whether to form a business relationship with the venture company;  
logging an evaluation status in the database; and  
deploying the business relationship if the scoring data was positively evaluated,  
wherein the venture company comprises a new business entity that is seeking a relationship with an existing business entity.

15. (Currently Amended) A system for managing a relationship with a venture company, comprising:

a process system for analyzing a relationship opportunity with a venture company;  
a library system for providing library elements; and  
a view system for providing a plurality of views of the process, and the library elements,  
wherein the venture company comprises a new business entity that is seeking a relationship with an existing business entity.

16. (Original) The system of claim 15, wherein the process system comprises:

an identification system for providing identification process elements for identifying a relationship opportunity with a venture company;  
a screening system for providing screening process elements for screening an identified opportunity;

an evaluation system for providing evaluation process elements for evaluating a screened opportunity to determine whether to enter into a business relationship with the venture company; and

a deployment system for providing deployment process elements for deploying a business relationship for a positively evaluated opportunity.

17. (Original) The system of claim 15, wherein the library system comprises:

a reference system for providing reference documentation;

a template system for providing templates; and

a screening tool system for providing venture information about the venture company.

18. (Currently Amended) The system of claim 15, further comprising a database system for managing a relationship information corresponding to the process, wherein the database system comprises:

a database comprising a column-row matrix of records, wherein each row corresponds to a separate venture company and each column corresponds to a separate time interval;

a row query system for querying a row of the matrix to provide a single record of relationship information corresponding to a particular venture company at a predetermined time interval even if the single record of relationship information is not located in a specified row and column of the database;

a duplication system for duplicating a provided single record from a first column of a queried row to a second column of the queried row; and

a dating system for assigning an updated current date to a duplicated record.

19. (Original) The system of claim 18, wherein the view system further provides a plurality of views of the relationship information.

20. (Original) The database system of claim 18, wherein the relationship information comprises status information.

21. (Currently Amended) A system for managing a relationship with a venture company, comprising:

a process system for analyzing a relationship opportunity with a venture company;

a library system for providing reference documentation, templates, and a screening tool;

a database system for managing relationship information corresponding to the process;

and

a view system for providing a plurality of views of the process, the reference documentation, the templates, the screening tool, and the relationship information,

wherein the venture company includes a new business entity that is seeking a relationship with an existing business entity.

22. (Original) The system of claim 21, wherein the process system comprises:

an identification system for providing identification process elements for identifying a relationship opportunity with a venture company;

a screening system for providing screening process elements for screening an identified opportunity;

an evaluation system for providing evaluation process elements for evaluating a screened opportunity to determine whether to enter into a business relationship with the venture company; and

a deployment system for providing deployment process elements for deploying a business relationship for a positively evaluated opportunity.

23. (Original) The system of claim 21, wherein the library system comprises:

a reference system for providing reference documentation;

a template system for providing templates; and

a screening tool system for providing venture information about the venture company.

24. (Currently Amended) The system of claim 21, wherein the database system comprises:

a database having a column-row matrix of records, wherein each row corresponds to a separate venture company and each column corresponds to a separate time interval;

a row query system for querying a row of the matrix to provide a single record of relationship information corresponding to a particular venture company at a predetermined time interval even if the single record of relationship information is not located in a specified row and column of the database;

a duplication system for duplicating a provided single record from a first column of a queried row to a second column of the queried row; and



a dating system for assigning an updated current date to a duplicated record.

25. (Original) The system of claim 24, wherein the relationship information comprises status information.

26. (Currently Amended) A system for managing a relationship with a venture company, comprising:

a process system for analyzing a relationship opportunity with a venture company;

a library system for providing reference documentation, templates, and a screening tool;

a database system for managing relationship information corresponding to the process,

wherein the database system comprises:

a database having a column-row matrix of records, wherein each row corresponds to a separate venture company, and wherein each column corresponds to a separate time interval;

a row query system for querying a row of the matrix to provide a single record of relationship information corresponding to a particular venture company at a predetermined time interval even if the single record of relationship information is not located in a specified row and column of the database;

a duplication system for duplicating a provided single record from a first column of a queried row to a second column of the queried row;

a dating system for assigning an updated current date to a duplicated record; and

a view system for providing a plurality of views of the process, the reference

documentation, the templates, the screening tool, and the relationship information,

wherein the venture company comprises a new business entity that is seeking a relationship with an existing business entity.

27. (Currently Amended) A database system for managing relationship information corresponding to a process for analyzing a relationship opportunity with a venture company, comprising:

a database having a column-row matrix of records, wherein each row corresponds to a separate venture company, and wherein each column corresponds to a separate time interval; and

a row query system for querying a row of the matrix to provide a single record of relationship information corresponding to a particular venture company at a predetermined time interval even if the single record of relationship information is not located in a specified row and column of the database.

28. (Original) The database system of claim 27, further comprising:

a duplication system for duplicating a provided single record from a first column of a queried row to a second column of the queried row; and

a dating system for assigning an updated current date to a duplicated record.

29. (Original) The database system of claim 27, wherein the relationship information comprises status information and the venture information.

30. (Currently Amended) A database system for managing relationship information corresponding to a process for analyzing a relationship opportunity with a venture company, comprising:

a database having a column-row matrix of records, wherein each row corresponds to a separate venture company, and wherein each column corresponds to a separate time interval;

a row query system for querying a row of the matrix to provide a single record of relationship information corresponding to a particular venture company at a predetermined time interval even if the single record of relationship information is not located in a specified row and column of the database;

a duplication system for duplicating a provided single record from a first column of a queried row to a second column of the queried row; and

a dating system for assigning an updated current date to a duplicated record, wherein the venture company comprises a new business entity that is seeking a relationship with an existing business entity.

31. (Original) The database system of claim 30, wherein the relationship information comprises status information and the venture information.

32. (Currently Amended) A program product stored on a recordable medium for managing a relationship with a venture company, comprising:

a process system for analyzing a relationship opportunity with the venture company;

a library system for providing reference documentation, templates and a screening tool;

and

a view system for providing a plurality of views of the process, the reference documentation, the templates, and the screening tool,

wherein the venture company comprises a new business entity that is seeking a relationship with an existing business entity.

33. (Original) The program product of claim 32, wherein the process system comprises:

an identification system for providing identification process elements for identifying a relationship opportunity with a venture company;

a screening system for providing screening process elements for screening an identified opportunity;

an evaluation system for providing evaluation process elements for evaluating a screened opportunity to determine whether to enter into a business relationship with the venture company;  
and

a deployment system for providing deployment process elements for deploying a business relationship for a positively evaluated opportunity.

34. (Original) The program product of claim 32, wherein the library system comprises:

a reference system for providing the reference documentation;

a template system for providing the templates; and

a screening tool system for gathering venture information about the venture company.

35. (Currently Amended) The program product of claim 34, further comprising a database system for managing relationship information pertaining to the process, wherein the database system comprises:

a database comprising a column-row matrix of records, wherein each row corresponds to a separate venture company and each column corresponds to a separate time interval;

a row query system for querying a row of the matrix to provide a single record of relationship information corresponding to a particular venture company at a predetermined time interval even if the single record of relationship information is not located in a specified row and column of the database;

a duplication system for duplicating a provided single record from a first column of a queried row to a second column of the queried row; and

a dating system for assigning an updated current date to a duplicated record.